



# Welcome to YOUR KPhA

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Sullivan University College of Pharmacy  
July 2, 2015

Bob Oakley  
2015-16 KPhA Chair

Robert "Bob" McFalls  
KPhA Executive Director/CEO



# Mission

- The mission of the Kentucky Pharmacists Association is to promote the profession of pharmacy, enhance the practice standards of the profession, and demonstrate the value of pharmacist services within the health care system.



# Welcome to YOUR KPhA

www.kphanet.org/?



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This is YOUR KPhA

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[www.kphanet.org](http://www.kphanet.org)

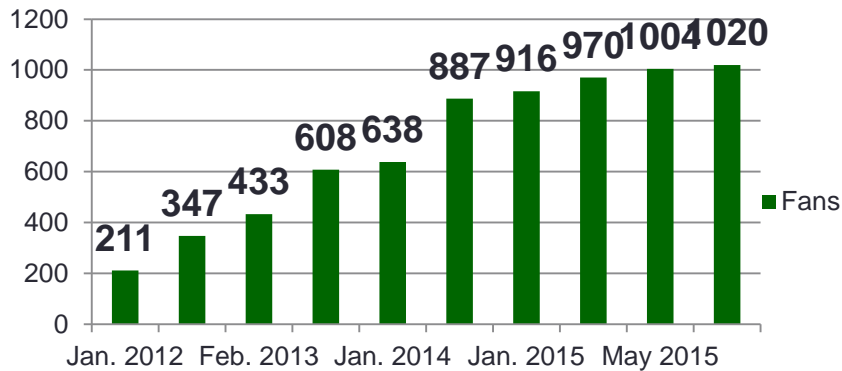
# Roamey, the KPhA Membership Matters Gnome

- Featured in national publications
  - Pharmacy Times
  - ASAE's Associations Now Membership Matters
    - Roamey Speaks! The Gnome was interviewed for his own Q&A

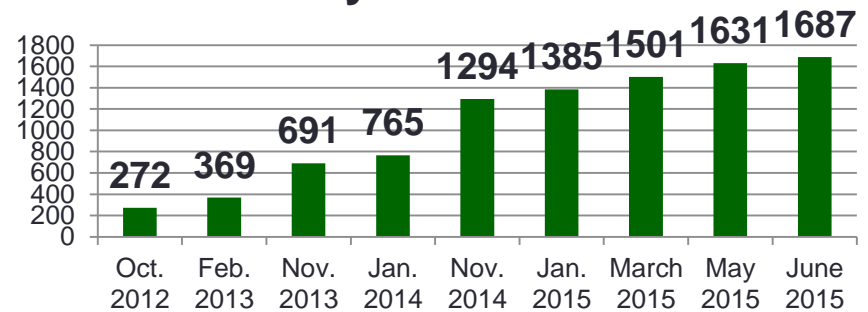


# KPhA's Social Media Presence

## Facebook Fans



## Twitter Followers: @KyPharmAssoc



■ Followers

**Are you  
connected to  
KPhA?  
Join us  
online!**



**@KyPharmAssoc  
@KPhAGrassroots**



**KPhA Company Page**



**Facebook.com/KyPharmAssoc  
Facebook.com/KPhANewPractitioners**

# Guardian of the Profession

- Legislative Successes in 2012 & 2013
  - Pharmacy Audit legislation
  - First state to pass MAC Transparency legislation



# Guardian of the Profession

## 2014 Legislative Successes



### Passage

- House Bill 126  
(Parity for oral chemo)
- House Bill 286  
(Pharmacy TAC)

### Left on Table

- Senate Bill 76  
(Collaborative Care  
Agreements)



# Welcome to YOUR KPhA

## 2015 Legislative Successes



### Passage

- House Bill 377  
(Collaborative Care Agreements)
- Senate Bill 44  
(Medication Synch)

### Left on Table

- PBM Transparency





# KPhA Government Affairs

- Funds contributed to KPhA Government Affairs are applied directly to our lobbying efforts in terms of staffing and contracted lobbying services. Company donations are acceptable for Government Affairs contributions, unlike contributions to Political Advocacy Funds, like KPPAC.
- To donate to the fund, send your check to:
- KPhA Government Affairs  
1228 US 127 South  
Frankfort, KY 40601



# Kentucky Pharmacy Political Advisory Council

- The Kentucky Pharmacists Political Advocacy Council was unveiled at the 2006 annual meeting of the Kentucky Pharmacists Association. Based on the comments of many Kentucky Pharmacists and the political uncertainty of that period, the KPhA Board of Directors determined that increased political involvement of pharmacists was a must if we were to have any chance of being effective in our efforts to influence positive outcomes of legislation and regulations affecting the business and practice of pharmacy.

It is unfortunate, but a fact, that money and the appropriate distribution of money in our political system is necessary to have the opportunities to present the position of pharmacists on issues that affect our profession. Simply stated, we really need more pharmacists to make a financial commitment to the PAC. It is the responsibility of every pharmacist to support the pharmacy profession with your time, talent or treasure. At this time, we need your treasure. Please do not believe that if you don't support pharmacy, others will do it for you. Pharmacy is truly a wonderful profession with a variety of opportunities for all of us. We need your financial help to maintain the vibrancy and stability of our profession.



# Pharmacy TAC Reconstituted

- The Kentucky Pharmacy TAC was reconstituted in 2015



# KPhA Membership Data

## Membership Matters in YOUR KPhA!

- Student membership: 691 vs. 410 last year  
(**STUDENT MEMBERSHIP IS FREE!**)
- 1<sup>st</sup> and 2<sup>nd</sup> Year New Practitioner Members: 51
- Joint Pharmacist Members: 100
- Retired Pharmacist Members: 93
- Technician Members: 139
- Active Pharmacist memberships: 1,119

**Now, First Year NEW PRACTITIONER MEMBERSHIP IS FREE (as of July 2015)**



# KPhA Membership Benefits

- Legislative and Regulatory Advocacy
- Networking with Colleagues
- Access to State and National Resources on Pharmacy Related Issues
- Special Programs and Pricing on Insurance and Financial Services Specifically Designed for Pharmacists and offered by Pharmacists Mutual Companies
- Special Pricing on Quality Improvement Programs to meet the needs of Pharmacists offered by Pharmacy Quality Commitment
- Discounts on Student Loan Consolidation for KPhA Members through SoFi



# YOUR KPhA Partners with SoFi for Student Loan Refinancing

## SoFi Student Loan Refinancing

SoFi Pharmacy borrowers save an average of \$16,000 over the life of their loan<sup>1</sup>

### Benefits of SoFi Refinancing Student Loans



#### SAVINGS

Variable rates start at 1.90% and fixed rates start as low as 3.50% APR (with AutoPay)<sup>3</sup>



#### CONVENIENCE

Borrowers consolidate all their loans – federal and private – into one loan with one bill.



#### NO FEES. NO CATCH.

No application or origination fees. No pre-payment penalties.



#### UNEMPLOYMENT PROTECTION

If a borrower loses their job, we'll pause their loan payments and help them find a new job.

1. Savings calculations are based on SoFi M.D. borrowers who refinanced between 5/21/14 and 7/11/14. Prior to refinancing, these borrowers had on average a \$145,644 loan balance, a rate of 6.59%, and a lifetime payment of \$199,105, assuming the Standard Direct Loan term. After refinancing with SoFi, these borrowers have an average lifetime payment of \$178,284, based on an average received fixed rate of 4.62% and all terms offered by SoFi with AutoPay. Savings calculations are projected assuming borrowers make all scheduled payments in a timely manner.
2. Statistics as of January 28, 2014
3. Fixed rates from 3.50% APR to 8.99% (with AutoPay). Variable rates from 1.82% APR to 4.92% (with AutoPay). If approved for a loan, the fixed or variable interest rate offered will depend on your credit history and the term of the loan and will be within the ranges of rates listed above.

# YOUR KPhA Partners with SoFi for Student Loan Refinancing

**The partnership with SoFi provides benefits to KPhA members**

## Benefits to KPhA Members

- ❑ Customized application experience
- ❑ Dedicated customer service 7 days a week
- ❑ Student Loan Refi - 0.125% rate discount

# YOUR KPhA Partners with SoFi for Student Loan Refinancing

## SoFi Student Loan Refinancing Options

SoFi offers qualified borrowers low interest rates on their student loans

- 5, 10, 15 and 20 year terms
- No origination fees or pre-payment penalties
- Fixed and Variable options

	5-Year	10-Year	15-Year	20-Year
Variable Rate	1.90-4.18%	2.68-4.555%	3.055-4.93%	3.305-5.18%
Fixed Rate	3.50-5.49%	4.615-6.50%	5.125-6.99%	5.375-7.240%

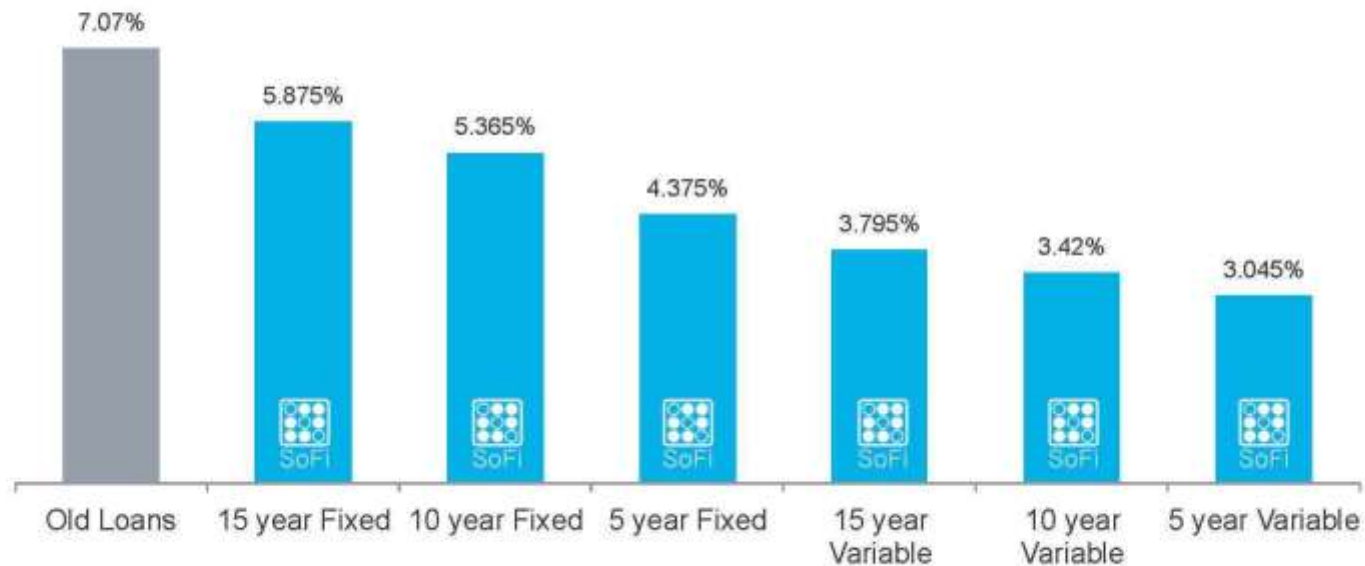
1. Rates are subject to change. All rates quoted are as of January 23, 2015. All rates include 0.25% AutoPay discount. Visit [sofi.com/rates](http://sofi.com/rates) for more information regarding current rates.



# YOUR KPhA Partners with SoFi for Student Loan Refinancing

## SoFi Student Loan Refinancing: Savings

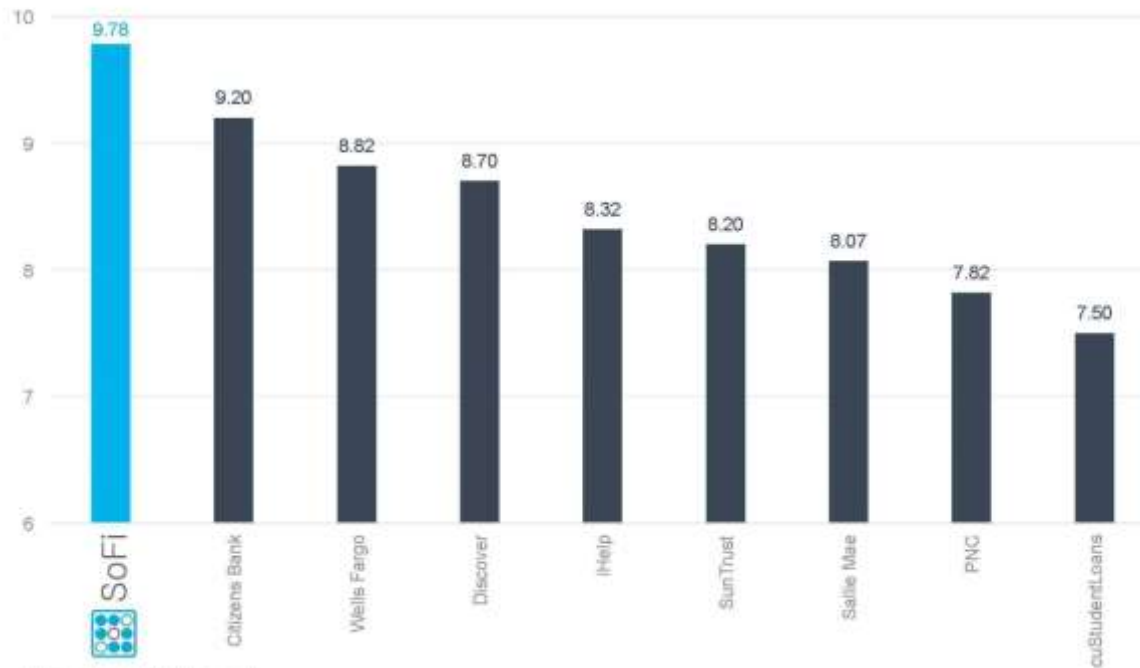
Example interest rate reductions with SoFi student loan refinancing



# YOUR KPhA Partners with SoFi for Student Loan Refinancing

SoFi is the Top Rated Student Loan Lender

Gold Award Winner across product, features, repayment, help & support



Source: 2014 Student Loan Review

[www.sofi.com/KPhA](http://www.sofi.com/KPhA)

# Kentucky Pharmacy Education & Research Foundation (KPERF)

- The Kentucky Pharmacy Education & Research Foundation (KPERF) is the tax-exempt charitable foundation formed by the Kentucky Pharmacists Association. It is a 501(c)(3) organization in good standing with the IRS.
- Originally incorporated in Kentucky in 1980, KPERF has promoted pharmacy education programs across the state for more than 25 years. Also, the foundation supports research projects in the fields of pharmacy, career counseling, student assistance, post-graduate education, continuing and professional education, and public health education and assistance.
- Most pharmacists in Kentucky know KPERF as the organization that accredits local continuing education (CE) programs or that provides the monthly CE articles in KPHA's membership magazines and newsletters. However, KPERF also organizes CE sessions for KPhA's annual convention, as well as special workshops such as the immunization training programs.

# KPhA & KDPH Partnership



**Resolve to be Ready Kentucky**

KPhA Pharmacy Emergency Preparedness



# YOUR KPhA Staff

Robert McFalls, M.Div.  
Executive Director



Scott Sisco, MA  
Director of Communications & Continuing Education



Angela Gibson  
Director of Membership & Administrative Services



Leah Tolliver, PharmD  
Director of Pharmacy Emergency Preparedness



Elizabeth Ramey  
Receptionist/Office Assistant



# Future KPhA Meeting Dates

- **138th KPhA Annual Meeting and Convention**  
June 2-5, 2016  
Louisville, KY (Louisville Marriott Downtown)
- **2015 KPhA Legislative Conference**
  - **November 13-14, 2015**  
Lexington, KY (Hyatt Downtown)
- **139th KPhA Annual Meeting and Convention**  
June 7-11, 2017  
Lexington, KY (Marriott Griffin Gate)

# KPhA Legislative Conference

- November 13-14, 2015 at Hyatt Downtown in Lexington, KY
- Legislative Presentations to offer a beginner's orientation to the legislative and regulatory process
- Networking opportunity to meet pharmacists from across Kentucky and other student pharmacists



# Come and meet Roamey!





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